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## Curriculum Vitae

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**Dr. rer. nat. Sabine Andrea Katharina Hahnau-Jurth**

Profession      Graduated Biologist  
Place of birth   Wuppertal, Germany

### **Professional Career**

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| 04/21-03/23 | <b>Manager, Partnerships and Distribution, EMEA</b> – Agena Bioscience<br>Molecular genetic tests (IVD) based on Multiplex PCR systems with MALDI-TOF detection unit   |
| Since 08/20 | <b>CEO</b> – Crystal Biosolutions<br>Sales & Marketing services, Interim Management, Distributor Management, Sales trainings, Internal Audits  |
| 09/17-07/20 | <b>Head of Sales and Marketing Europe</b> – Biological Industries<br>Cell Culture, Cell Therapy, Molecular Biology, Cytogenetics   |
| 06/15-08/17 | <b>Head of Sales Europe, EMEA</b> - Cook Regentec<br>Products for Stem Cell Research, Cell Therapy and Regenerative Medicine   |
| 09/12-05/15 | <b>Area Manager IS Distributed Products, EMEA, Russia, India</b> – Irvine Scientific<br>ART/IVF, Cell Therapy, Cytogenetics  |
| 06/12-08/12 | Certified <b>Quality Manager TQM, DIN ISO 9004:2008</b> and Certified <b>Internal Auditor DIN EN ISO 19011:2012</b> , Qualification @ IBB Academy  |
| 01/09-05/12 | <b>European Sales Manager Distribution/OEM, EMEA</b> – LONZA (formerly Cambrex BioScience)<br>Molecularbiology, Electrophoresis  |
| 04/04-12/08 | <b>Regional Sales Manager Central Europe, DACH</b> – Cambrex Bioscience (formerly BioWhittaker Europe)<br>Cell Culture, Human Primary Cells, Assays, Molecular Biology   |
| 08/98-03/04 | <b>Product Specialist, Northern and Eastern Germany</b> – BioWhittaker Europe<br>Cell Culture, Endotoxin Detection, Human Primary Cells, Assays, Molecular Biology   |
| 08/93-07/98 | <b>Head of ELISA Screening Lab</b> at the “Federal Institute of Health Protection of Consumers and Veterinary Medicine” (BgVV) (formerly Bundesgesundheitsamt), department European Reference Laboratory for Residue Control (according to EU guideline 91/664 EWG)<br>Antibody production, ELISA Screening Assays for Residue Control |

## **Scholar and University Education**

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| 01/90-06/93 | phD thesis at the department of plant physiology at Ruhr-Universität Bochum (Production of monoclonal and polyclonal antibodies against the mycotoxin Cyclopiazonic Acid) |
| 10/83-12/89 | Studies of Biology at Ruhr-Universität Bochum   |
| 09/82-08/83 | Agricultural practical training at a farm for plant protection of Bayer AG "Versuchsgut Höfchen", Burscheid   |
| 08/73-06/82 | Private St. Anna high school in Wuppertal-Elberfeld   |
| 08/69-06/73 | Private primary school in Wuppertal-Elberfeld   |

## **Qualifications**

2016 Regulatory Issues Relating to the Development and Clinical Application of Pluripotent Stem Cells (PEI-GSCN Workshop, Langen)  
2014 Channel Management (Frost & Sullivan, Las Vegas)  
2013 Quality Management & Quality Audits (IBB, Potsdam)  
2012 Coaching with NLP (VHS, Berlin)  
2011 MS Project 2007 (New Horizons, Berlin)  
2011 Situational Negotiation Skills (BayGroup International, Copenhagen)  
2011 Project Management, modules 1-3 (Jopp & Wilkens, Visp & Cologne)  
2009 Collective and Individual Leadership of Employees (Boulden Mgt. Consult., Visp)  
2007 SPIN Selling Techniques and Team Leadership (Mercuri Urval, Frankfurt)  
2006 Finance for Non-Financiers (Vedior HR Services, Verviers)  
2006 Team Management & Coaching (Mercuri Urval, Brussels)  
2005 Real-Time PCR Practical Course (TATAA Biocenter, Göteborg)  
2005 Performance Management (Cambrex, Brussels)  
2004 Conceptual Selling (Miller Heimann, Manchester)  
1997 Examination as non-medical practitioner (with focus on Traditional Chinese Acupuncture and Homoeopathy) approved by the German federal medical authorities  
1996 Cambridge Certificate of Proficiency in English language  
1993 Advanced trainings in Powerpoint, Excel, Access (Computerland, Berlin)

## **Publications**

- HAHNAU S., WEILER, E.W., 1991, Immunological Determination of the Mycotoxin Cyclopiazonic Acid by Enzyme Immunoassay, J. Agric. and Food Chemistry, 39(10): 1887-1891.
- HAHNAU S., WEILER, E.W., 1991, Immunological Determination of the Tremorgenic Mycotoxin Cyclopiazonic Acid, Biological Chemistry Hoppe-Seyler, 372(9): 669
- HAHNAU S., WEILER, E.W., 1993, Monoclonal Antibodies for the Enzyme Immunoassay of the Mycotoxin Cyclopiazonic Acid, J. Agric. And Food Chemistry, 41(7): 1076-1080.
- HAHNAU, S., 1993, Immunologische Bestimmung des Mycotoxins Cyclopiazonsäure, Bibliotheca Mycologica, Bd. 151. (pHD-thesis)
- HAHNAU, S., JUELICHER, B., 1996, Evaluation of commercially available ELISA test kits for the detection of clenbuterol and other  $\beta$ 2-agonists, Food Additives and Contaminants, Vol. 13, No. 3, 259-274.